

## MID-ATLANTIC COMBINED HEAT AND POWER APPLICATION CENTER

### -- RESOURCE LIST --

No formal evaluation of the companies or organizations identified in this database has been performed; therefore there is no endorsement, implied or otherwise, made by the identification of a company or organization in this database list. As is normal prior to entering into any contract or conducting significant business with any company or organization, it is recommended that a prudent investigation of that company or organization be made.

---

#### **Company & Contact Information**

Company Name: [Pepco Energy Services, Inc.](#)  
Parent Company: [Pepco Holdings, Inc.](#)  
Website Address: [www.pepcoenergy.com](http://www.pepcoenergy.com)

#### **Primary contact:**

Name: [David Weiss](#)  
Title: [Group President and Chief Operating Officer](#)  
Address: [1300 North 17<sup>th</sup> Street, Suite 1600, Arlington, VA 22209](#)  
Phone: [703-253-1750](#)  
fax: [703-253-1779](#)  
email: [dweiss@pepcoenergy.com](mailto:dweiss@pepcoenergy.com)

#### **Contact for Information:**

Name: [Danette Whorton](#)  
Title: [Sales and Marketing Specialist](#)  
Address: [1300 North 17<sup>th</sup> Street, Suite 1600, Arlington, VA 22209](#)  
Phone (Cell): [703-253-1750](#)  
fax: [703-253-1798](#)  
email: [dwhorton@pepcoenergy.com](mailto:dwhorton@pepcoenergy.com)

#### **Product / Services Provided**

Since 1995, Pepco Energy Services has successfully evolved to become one of the Mid-Atlantic's leading providers of energy and energy-related products and services for the full range of energy users from small business customers to large commercial, institutional, industrial and government users. With more than \$1 billion in annual revenue from energy and energy-related products and services in 2005. Pepco Energy Services now provides services from North Carolina to Connecticut, New York to Chicago. A wholly owned, separately managed subsidiary of [Pepco Holdings, Inc. \(PHI\)](#). Pepco Energy Services provides both energy suppliers and large energy users such as utilities, municipalities, cooperatives and aggregators with an array of energy management services including risk management and development, construction, financing and operations of combined heat and power assets.

PHI is the energy holding company formed a result of the merger between the Pepco and Conectiv utility companies. The company delivers a combined 50,000 gigawatt hours of power to more than 1.8 million customers in Delaware, the District of Columbia, Maryland, New Jersey and Virginia, making it one of the largest electricity delivery companies in the Mid-Atlantic region

#### **Business, Large Enterprise and Government**

Contact the Mid-Atlantic CHP Application Center ([www.chpcenterma.org](http://www.chpcenterma.org)) for information or technical assistance on CHP technologies, applications, and issues.

For large enterprises, our mission has been to help energy and facility managers maximize their energy resources by providing a complete suite of cost-effective integrated energy solutions to achieve significant overall cost savings. These include combined heat and power plants; energy assessments; Internet-based energy information systems; heating, ventilating and cooling systems; lighting; project financing; gas and electricity; and energy operations and maintenance service.

Pepco Energy Services has developed, implemented and financed over \$500 million of energy services contracts for more than 200 customers in the Mid-Atlantic Region including;

- The National Institutes of Health - Pepco Energy Services construction, financing and operates the 23MW combined heat and power facility for the National Institutes of Health. National Institutes of Health occupies 75 buildings on 300 acres, including more than 8 million square feet of laboratories, research hospital rooms, teaching facilities, and offices.
- The Military District of Washington - Pepco Energy Services has constructed is now operating and maintaining the single largest energy savings performance contract ever awarded by the Federal Government which includes five military bases in the Washington, D.C. area that will produce over \$200 million of guaranteed energy savings.
- The Atlantic City District Energy System - Though our wholly owned subsidiary Conectiv Thermal Systems we developed, built, operates, and owns the Midtown Thermal Control Center and distribution system. The system has a cooling capacity of 30,000 tons of chilled water and 414,000 pph of steam production. It serves seven Atlantic City casino hotels, Ocean One Mall, the existing Atlantic City Convention Hall, Atlantic City Medical Center and Warner Brothers Studio Store.
- The Trump Plaza Casino Hotel and the Trump East Tower - Under the terms of a 20-year agreement we have assumed total responsibility for the operations, maintenance, and system upgrade of the Trump Plaza's central steam and chilled water production plant including boilers, chillers, cooling towers, pumps, and water treatment facilities.
- The Atlantic City Convention Center - Pepco Energy Services through its wholly owned subsidiary of Conectiv Thermal Systems built and operates the heating and cooling plant for the Center. The plant includes 5,400 tons of cooling capacity, and 50MM btu/hr hot water capacity.
- The Washington Convention Center- Pepco Energy Services developed, built and operates the central utilities plant for this 2.3 million square foot facility. The plant includes 10,500 tons of cooling capacity, 50mm btu/hr hot water capacity and 4mw of generation.

**CHP Products or Services:**

X	CHP Project Developer
X	Energy Services Provider
X	Financial Services
X	Equipment
X	Packaged Gen-Sets / Complete Systems
	Reciprocating Engines (> 1 MW)
	Reciprocating Engines (< 1 MW)
	Microturbines (< 100 kW)
	Combustion Turbines (> 100 kW)
X	Steam Turbines
	Heat Recovery Equipment
	Controls & Electrical Interconnection Equipment
	HVAC
X	Other <u>co-generation systems</u>

X	Consulting Services
X	Energy Audits
X	Energy Management Programs
X	CHP Project Management
X	HVAC System Design
X	Construction (Turnkey)
X	Operations & Maintenance Services
X	Fuels
	Natural Gas
	Propane
	Oil (#2 or #6)
	Other _____ ( <i>identify: e.g., wood, MSW, coal</i> )

**Company Information**

	Total	In Mid-Atlantic Region
Number of Offices	24	24
Years in Business	11	11
Employment	600	600
Annual Sales / Billings	\$1.5 Billion	\$1.5 Billion