

## MID-ATLANTIC COMBINED HEAT AND POWER APPLICATION CENTER

### -- RESOURCE LIST --

The Mid-Atlantic CHP Application Center has prepared a database of local firms that provide CHP-related products which is being provided as a service for individuals who are looking for information on CHP. No formal evaluation of the companies or organizations identified in this database has been performed, therefore there is no endorsement, implied or otherwise, made by the identification of a company or organization in this database list. As is normal prior to entering into any contract or conducting significant business with any company or organization, it is recommended that a prudent investigation of that company or organization be made.

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#### **Company & Contact Information**

Company Name: [Kawasaki Gas Turbines-Americas](#)  
Parent Company: [Kawasaki Motors Corp., U.S.A.](#)  
Website Address: [www.kawasakigasturbines.com](http://www.kawasakigasturbines.com)

#### **Primary contact:**

Name: [Glenn Asher](#)  
Title: [Director of Operations](#)  
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#### **East Coast Sales Contact:**

Name: [Mario DeRobertis](#)  
Title: [Regional Sales Manager \(East Coast\)](#)  
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#### **West Coast Sales Contact:**

Name: [Lance Green](#)  
Title: [Regional Sales Manager \(West Coast\)](#)  
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#### **Product / Services Provided**

[Kawasaki Gas Turbine technology](#) has been a major force and prime mover in the aircraft industry for many years. This technology's history of exceptional power and reliability has been its greatest advantage.

With improvements in efficiency and other manufacturing technologies over the past 30 years, [Kawasaki Gas Turbines](#) has become a major player in the Power Generation Market.

Today, [Kawasaki](#) is ranked as the world leader in industrial (non-aeroderivative) gas turbine "Dry Low Emission" (DLE) technology as a result of its experience in developing and expanding the market with superior performing standby, baseload and co-generation power plants. And as the only manufacturer

currently using Xonon™ Equipped Combusters, the choice is simple - for the most efficient, cleanest and cost-effective power generation.

Kawasaki Gas Turbines are specially designed to minimize maintenance and avoid costly downtime. Special inspection ports allow internal components to be checked with a bore scope so that disassembly is normally not required. Precise balancing of rotating parts reduces vibration and helps to minimize failures of key electronic components. High performance ignitions and low friction designs allow for a starting reliability of 99.4% or more even in cold weather conditions.

**CHP Products or Services:**

	CHP Project Developer
	Energy Services Provider
	Financial Services
X	Equipment
X	Packaged Gen-Sets / Complete Systems
	Reciprocating Engines (> 1 MW)
	Reciprocating Engines (< 1 MW)
	Microturbines (< 100 kW)
	Combustion Turbines (> 100 kW)
X	Steam Turbines
	Heat Recovery Equipment
	Controls & Electrical Interconnection Equipment
	HVAC
X	Other <u>co-generation systems</u>
	Consulting Services
	Energy Audits
	Energy Management Programs
	CHP Project Management
	HVAC System Design
	Construction (Turnkey)
	Operations & Maintenance Services
	Fuels
	Natural Gas
	Propane
	Oil (#2 or #6)
	Other _____ ( <i>identify: e.g., wood, MSW, coal</i> )

**Company Information**

	Total	In Mid-Atlantic Region
Number of Offices	6	6
Years in Business	38	38
Employment	524	524
Annual Sales / Billings	\$11 million	\$1.9 million