

MID-ATLANTIC COMBINED HEAT AND POWER APPLICATION CENTER

-- RESOURCE LIST --

No formal evaluation of the companies or organizations identified in this database has been performed, therefore there is no endorsement, implied or otherwise, made by the identification of a company or organization in this database list. As is normal prior to entering into any contract or conducting significant business with any company or organization, it is recommended that a prudent investigation of that company or organization be made.

Company & Contact Information

Company Name: [BroadUSA, Inc](#)
Parent Company: [Broad Air Conditioning Corporation](#)
Website Address: www.broad.com

Primary contact:

Name: [Jason Yang](#)
Title: [General Manager](#)
Address: [BroadUSA, Inc.](#)
[401 Hackensack Avenue, Suite 503, Hackensack, NJ 07601, USA](#)
Phone: [201-678-3010](#)
Fax: [201-678-3011](#)
email: juny@broadusa.com

Contact for _____ Virginia, North Carolina, South Carolina, Georgia and Florida Geo:

Name: [Mr. Wai Chan](#)
Title: [Regional Sales Manager](#)
Address: [BroadUSA, Inc.](#)
[10028 Paradise Ridge Road Charlotte, North Carolina 28277](#)
Phone: [704-968-8063](#)
fax: [704-752-3998](#)
email: waic@broadusa.com

Contact for _____ New Jersey, Pennsylvania, Maryland, Delaware and Washington DC:

Name: [Mr. Al Kossari](#)
Title: [Regional Sales Manager](#)
Address: [BroadUSA, Inc.](#)
[401 Hackensack Avenue, Suite 503, Hackensack, NJ 07601](#)
Phone: [201-678-3010](#)
fax: [201-678-3011](#)
email: Kossari@broadusa.com

Product / Services Provided

- Products and services offered: Provider of the entire range of Absorption Chiller Products fueled by Waste Heat, Steam, Direct Burner Fired, Solar Energy, Landfill and Digester Gas and other forms of Renewable Energy
- Qualifications and resources (personnel, financial, facilities/equipment) of the firm: Broad is the largest Absorption Chiller manufacturer in the industry with over 3.5 million sq.ft of facilities, with over \$200 million of annual revenue and 1800 employees worldwide
- CHP-related experience (clarify how much has been in the Mid-Atlantic region): BroadUSA

Contact the Mid-Atlantic CHP Application Center (www.chpcenterma.org) for information or technical assistance on CHP technologies, applications, and issues.

- has placed several very prominent and large CHP installations such as the Ft. Bragg Army Base in North Carolina, Ft. Stewart Army Base in Savannah, Georgia and others
- Other particularly relevant information.: Broad has also pioneered the use of Digester Gas Absorption Chillers at the Back River Waste Water Treatment Plant in Baltimore, Maryland.

CHP Products or Services:

| | |
|---|---|
| | CHP Project Developer |
| | Energy Services Provider |
| | Financial Services |
| X | Equipment |
| | Packaged Gen-Sets / Complete Systems |
| | Reciprocating Engines (> 1 MW) |
| | Reciprocating Engines (< 1 MW) |
| | Microturbines (< 100 kW) |
| | Combustion Turbines (> 100 kW) |
| | Steam Turbines |
| | Heat Recovery Equipment |
| | Controls & Electrical Interconnection Equipment |
| | HVAC |
| | Other _____ |
| | Consulting Services |
| | Energy Audits |
| | Energy Management Programs |
| | CHP Project Management |
| | HVAC System Design |
| | Construction (Turnkey) |
| X | Operations & Maintenance Services |
| | Fuels |
| | Natural Gas |
| | Propane |
| | Oil (#2 or #6) |
| | Other _____ (identify: e.g., wood, MSW, coal) |

Company Information

| | Total | In Mid-Atlantic Region |
|-------------------------|-----------------|------------------------|
| Number of Offices | 20 | 2 |
| Years in Business | 18 | 8 |
| Employment | 1800 | 12 |
| Annual Sales / Billings | US\$250 million | N/A |